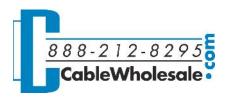
AUTHORIZED FEDERAL ACQUISITION SERVI CE INFORMATION TE CHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TE CHNOLOGY EQUIPMENT, SOFT WARE AND SERVICES

SIN 132-8 PURCHASE O F EQ UIPMENT

FSC Class 5810: Communications Security Equipment



CABLE WHOLE SALE.COM, INC

208 LIND BERGH AVE LIVERMORE, CA 94551-9512 Ph: 925-455-0800

Fax: 925-455-0808 ATTN: MELISSA FIEDLER http://www.cablew_holesale.com/

Contract Number: GS-35F-0548U

Period covered by Contract: August 13, 2013 through August 12, 2013

General Services Administration Federal Acquisition Service

Products and ordering information in this Authorized FAS Information T echnology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at http://www.FAS.gsa.gov/.

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INFORMATION FOR ORDER ING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the particip ation of small business conc erns in the Federal Supply Schedules Program. To enhance Small Business Participation SB A policy allows agen cies to include in t heir procurement base and goals, the dollar value of orders ex pected to be placed against the Federal Supply Schedules, and to report accomplishme nts against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pric elists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! On-line shopping service (www.FAS.gsa.gov). The catalogs/pricelists, GSA Advantage! Advantage! Acquisition Service Home Page (www.FAS.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Offerors are requested to check one of the following boxes:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washin gton, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders receive d from overseas activities.

Overseas delivery is delivery to points outside of the 48 co ntiguous states, Was hington, DC, Alaska, Hawaii, Puerto Rico, and U. S. Territories.

[]	The Geograp hic Scope of Contract will be domestic and overse as delivery.	
[]	The Geograp hic Scope of Cont ract will be overs eas delivery only.	
[X]	The Geograp hic Scope of Contract will be domestic deliv ery only.	

2. CONTRAC TOR'S ORDER ING ADDRESS AND PAYMENT INFORMATION:

ORDERING ADDRESS	PAYMENT ADDRESS
Cablewholesale.com,	Cablewholesale.com,
208 Lindbergh Ave.	PO Box 11 775
Livermore, CA . 94551	Pleasanton, CA 94588

Contractors are required to acce pt credit c ards for p ayments equal to or less than the micro-purchase threshold for oral or written deliver y orders. Credit cards <u>will</u> be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone nu mber(s) can be used by ordering activities to obtain tech nical and/or ordering as sistance: 925/455-0800

3. LIABIL ITY FOR INJURY OR DA MAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMEN T ORDER ING OFFICE COMPLETIO N OF STANDARD FORM 279:

Block 9: G. Order/Modification under Fe deral Schedule

Block 16: Data Universal Numberin g System (DUNS) Numb er: 7999 97767

Block 30: Type of Contractor – **Other Small Busine ss**

Block 31: Woman-Owned Small Business: Yes

Block 36: C ontractor's Taxpa yer Identification Num ber (TIN):77-0531572

- 4a. CAGE Code: 1UXU
- 4b. Contractor **has** registered with the Central Contractor Registration Database.
- 5. FOB DESTINATION
- **6.** DELIVERY SCHEDULE
- a. TIME OF DEL IVERY: The Contractor shall d eliver to destination within the number of cale ndar days after receipt of order (ARO), as set forth b elow:

SPECIAL ITEM NUMBER

DELIVERY TIME (Days ARO)

132 -8

30 Days

- b. URGENT REQUIRE MENTS: When the Fe deral Supply Schedule contract delivery period does not meet the bona fi de urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
- 7. **DISCOUNTS:** Prices s hown are NET Prices; Basic Discounts have been deducted.
 - a. Prompt Payme nt: 0%
 - b. Quantity -n/a
 - c. Dollar Vol ume-n/a
 - d. Government E ducational In stitutions n/a
 - e. Other n/a

8. TRADE AGREE MENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribb ean Basin country end products, Canadian end products, or Mexica n end products as defined in the Trade Agreements Act of 1979, as amended.

- 9. STATEMENT CONCERN ING AVA ILABIL ITY OF EXPORT PACKING: None
- 10. Small Requirements: The minimum dollar value of orders to be issued is \$100
- 11. MAXIMUM ORDER (A ll dollar amounts are exclusive of any d iscount for prompt payment.)
- a. The Maximum Order value for the following Spe cial Item Numbers (SINs) is \$500,000:

Special Item Number 132 -8 - Purchase of Equipment

12. ORDERING PROCEEDURES FOR FEDERAL SU PPLY SCHEDULE CONTRAC TS

Ordering activities shall use the orderin g procedures of Federal Acquisition Regulation (FAR) 8.40 5 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statem ent of work.
- b. FAR 8.405-2 Ordering procedures for ser vices requiring a state ment of work.

13. FEDERAL INFORMAT ION TECHNOLOGY/TELECOM MUNICATION STAND ARDS

REQUIRE MENTS: ordering activities ac quiring products from this Schedule must compl y with the provisions of the Federal Standards Program, as appropriate (refere nce: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMAT ION PROCESSING STAND ARDS PUBLICATIONS (FIPS PUBS):

Information T echnology products under this Schedule that do not conform to Federal I information Processing Standards (FIPS) should not be ac quired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 2216 1. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUN ICATION STANDA RDS (FED -STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Sta ndards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Sta ndards are issued by the U.S. Department of Commerce, N ational Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concer ning the availability of FED-STDS should be obtained from the G SA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 810 0, SW, Washington, DC 2040 7, telephone number (202)6 19-8925. Please include a self-addressed mailing label when requesting i nformation by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithers burg, MD 2089 9, telephone number (301)9 75-2833.

14. CONTRAC TOR TASKS / S PECIAL REQU IREMENTS (C-FAS-370) (NOV 2 001)

- (a) <u>Security Clearances</u>: The Contractor may be required to o btain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) <u>Travel</u>: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company busin ess travel in regards to this contract.

(c) <u>Certifications, Licenses and Accreditat ions</u>: As a commercia l practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be fact ored into the price offered under the Multiple Award Schedule program.

- (d) <u>Insurance</u>: As a commercia l practice, the Contractor may be required to o btain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offer ed under the Multiple Award Schedule program.
- (e) <u>Personnel</u>: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) <u>Organizational Conflicts of Interest</u>: Where there may be an organ izational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) <u>Documenta tion/Standards</u>: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) <u>Data/Deliverable Requirements</u>: Any required data/deliverables at the ordering level will be as s pecified or negotiated in the agency's or der.
- (i) <u>Government-Furnished Property</u>: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) <u>Availability of Funds</u>: Many Government agencies' operating funds are appropriated for a specific fisc al year. Funds may not be presently available for a ny orders placed under the contract or any option year. The Government's oblig ation on orders place d under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Offic er.
- **15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to an y one or more d elivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contractin g Officer under provisions of FAR 52.212 -4, paragraphs (l) Termination for the ordering activit y's convenience, and (m) Termination for Cause (S ee C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse G SA Advantage! by accessing the Internet World Wide Web utilizing a browser (e x.: NetScape). The Internet address is http://www.F AS.gsa.gov/.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.40 2(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

All applicable acquisition regulations pertaining to the purch ase of the items not on the Fe deral Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and sm all business programs (Part 19));

- (2) The ordering activity contracting officer has determined the price for the items not on the Fe deral Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as item s not on the Fe deral Supply Schedule; and
- (4) All clauses a pplicable to items not on the Fe deral Supply Schedule are included in the order.

18. CONTRAC TOR COMMITMENTS, WARRAN TIES AND REPRESENTAT IONS

- a. For the purpose of this contract, commitments, w arranties and representations include, in addition to those agreed to for the entire sc hedule contract:
 - (1) Time of deliv ery/installation quotations for individual orders;
 - (2) Technical representations an d/or warranties of products concer ning performance, total s ystem performance and/or configuration, ph ysical, design and/or functional chara cteristics and capabilities of a product/equipment/ service/software package submitted in r esponse to requirements whi ch result in orders under this sc hedule contract.
 - (3) Any representations and/or warranties concer ning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACT IVITIES

The terms and conditions of this contract shall a pply to all orders for installation, maintena nce and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

NONE

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (B PAs)

The use of BPAs und er any schedule contract to fill repetitive needs for supplies or servic es is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.40 5-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMEN TS

Contractors participating in contractor team arra ngements must a bide by all terms and conditions of their respective contracts. This includes complian ce with Clauses 552.23 8-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team memb er) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DE INSTALLATION, RE INSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a -276a-7) provides that contracts in excess of \$2,000 to which the Unite d States or the District of Columbia is a part y for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the works hall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation

or alteration of a public building or public work that is inci dental to furnishing supplies or equipme nt under a supply contract. However, if the construction, alteration or repair is se gregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order a gainst this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for a pplicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract ar e available in Electronic and Information Technology (EIT) at the following: http://www.ca.blewholesale.com/

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CON TRACTOR ORDER ING FROM FEDERAL SU PPLY SCHEDULE S.

Prime Contractors (on cost reimbursement contracts) placi ng orders under Fe deral Supply Schedules, on behalf of an ordering activity, shall follow the terms of the a pplicable schedule and authorization and include with each order

(a)	A copy of the authorization from the ordering activity with whom the contractor has the prime
contract	(unless a cop y was previously furnished to the Federal Supply Schedule contractor); and
(b)	The following statement:
	This order is placed under written authorization from dated In the event of any
	inconsistency between the terms and conditions of this order and those of your Federal Supply
	Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERN MENT INSTALLATION (JAN 1997) (FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencin g work under t his contract, t he Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect t hat any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whiche ver period is longer.
- (c) The Contractor shall insert the substance of this clause, i ncluding this paragraph (c), in subcontracts un der this contract that re quire work on a Govern ment in stallation and s hall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies a vailable to the Contracting Officer upon request.

26. SOFTWARE INTEROPERA BILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Gov ernment may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

TERMS AND COND ITIONS APPLICABLE TO PURCH ASE OF GENERAL PURPOSE COMMERC IAL INFORMATION TECHNOLO GY EQUIPMEN T

(SPEC IAL ITEM NUMBER 132 -8)

1. MATERIAL AND WORKMANSH IP

All equipment furnishe d hereunder must satisfactorily p erform the function for which it is int ended.

2. ORDER

Written orders, ED I orders (GSA Advantage! and FACNET), credit c ard orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders a nd BPAs, telephone orders are permissible.

3. TRANSPORTAT ION OF EQUIPMEN T

FOB DEST INATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERV ICES

- a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, the Contractor's technical person nel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges for such services are listed in the price schedule:
- **b. INSTALLATION, DE INSTALLA TION, RE INSTALLA TION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts i n excess of \$2,00 0 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the Unite d States, shall contain a clause that no laborer or mech anic employed directly upon the site of the work shall recei ved less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the D avis-Bacon Act applies.

The ordering activity issuing the task order a gainst this contract will be r esponsible for proper ad ministration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issue d by the ordering activity at the time a request for quotations is made for ap plicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acc eptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acc eptance. The ordering activity may require repair or replace ment of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRAN TY

- a. Unless specified otherwise in this contract, the Contractor's standar d commercial w arrant y as stated in the contract's commercial pric elist will apply to this contract. *Lifetime warr anty*
- b. The Contractor warrants a nd implies that the items delivered hereunder are merchantable and fit for use for the particular purpose d escribed in this contract.
- c. Limitation of Liabilit y. Except as otherwise provid ed by an express or implied w arrant y, the Contractor will not be liable to the orderin g activity for conse quential da mages resulting from an y defect or deficie ncies in accepted items.
- d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: 16 04 Hewitt Ave Ste #401, Everett WA 98201

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 10 1-46).

USA COMMITMENT T O PROMO TE SMALL BUSIN ESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

CABLE WHOLESAL E.COM, **INC** provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disa dvantaged and women-owned small business ses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, te aming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small busines ses.

To identify, qualify, mentor and develop small, s mall disa dvantaged and wome n-owned small business es by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertak e significant efforts to determine t he potential of small, small disa dvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business op portunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partn er.

To publicize in our marketin g publications our interest in m eeting small business es that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact: MELISSA FIEDLER Ph: 925 -455-0800; Fax: 925 -455-0808 government@cablewholesale.com

BEST VALUE BLANKET PURCH ASE AGREEMENT FEDERAL SUPPLY SCHEDU LE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GS A) Federal Supply Schedule Contract GS -35F-0585N.

Federal Sup ply Schedule contract BPA s eliminate contracting and open market costs such as: s earch for sources; the development of technical documents, solicitations and the evaluation of offers. Tea ming Arrangements are permitted with Fe deral Supply Schedule Contractors in ac cordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decr ease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purcha ses from the schedule contract. The end result is to create a purcha sing mechanism for the ordering activity that works better and costs less.

Signatures			
Ordering Activity	Date	Contractor	Date

BPA	NUMBER	

(CUSTOMER NAME) BLANKET PURCH ASE AGREEMENT

Pursuant to GSA Fe deral Supply Schedule Contract Number(s) GS-35F-0585N Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blank et Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) to the		ollowing contract items can be ordered un de d conditions of the contract, except as noted	er this BP A. All orders placed against this BPA are subject below:
		EL NU MBER/PAR T NUMBER	*SPECIAL BPA DISCOUNT/PRICE
(2)	Deliv		
	DEST	TINATION	DELIVERY SCHEDULE S / DATES
(3) agreen	The o		antee, that the volume of purchases t hrough this
(4)	This I	BPA does not obligate an y funds.	
(5)	This I	BPA expires on or at the	he end of the contract period, whichever is earlier.
(6)	The f	ollowing office(s) is hereby authorized to pla	ice orders under this BPA:
	OFFI	CE	POINT OF CONT ACT
(7)	Order	rs will be placed against this BPA via Electro	onic Data Interchange (EDI), FAX, or paper.
(8) slips tl		s otherwise a greed to, all deliverie s under the contain the following information as a minimum state of the contain the state of the contains the state of the contains the	his BPA must be a ccompanied by delivery tickets or sale simum:
	(a)	Name of Contractor;	
	(b)	Contract Number;	
	(c)	BPA Number;	
	(d)	Model Number or National Stock Numb	er (NSN);
	(e)	Purchase Order Numb er;	
	(f)	Date of Purchase;	
			ach Item (unit prices and extensions need not be shown tems; provided, that the invoice is itemized to show the

- (h) Date of Ship ment.
- (9) The requirements of a proper in voice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued a gainst this BPA.
- (10) The terms and conditions included in this BPA apply to all purch ases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's in voice, the provisions of this BPA will take precedence.

BASIC G UID ELINES FOR USING "CONTRACTOR TEAM ARRANGE MENTS"

Federal Sup ply Schedule Contractors may use "Contractor T eam Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Sup ply Schedule contracts.

Orders under a Team Arrangement are subject to terms andd conditions or the Federal Supply Schedule Contract.

Participation in a T eam Arrangement is limit ed to Federal Sup ply Schedule Contractors.

Customers should refer to FAR 9.6 f or specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their r equirements.
- Federal Sup ply Schedule Contractors may individually meet the customers need s, or -
- Federal Sup ply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.

PRICE LIST

Part Number	<u>Description</u>	LIST PRICE	MOST FAVORED CUSTOMER	MFC Price	GSA % BASIC DISCOUNT	GSA NET PRICE WITH IFF(*1.0075)
10F1-110THPL	1000 Foot Plenum Bulk Fiber Spool - Multimode Duplex 50/125	\$309.00	10-20%	\$270.00	30-40%	\$211.58
10F1-111TH	1000 Foot Bulk Fiber Spool - Multimode Duplex 62.5/125	\$263.89	10-20%	\$230.58	30-40%	\$180.69
10F1-111THPL	1000 Foot Plenum Bulk Fiber Spool - Multimode Duplex 62.5/125	\$309.00	10-20%	\$270.00	30-40%	\$211.58
10F2-20201BK	Indoor/Outdoor 62.5/125 Multimode (2x fiber count) Fiber Optic Cable - Priced Per Foot	\$0.36	10-20%	\$0.29	30-40%	\$0.20
10F2-20401BK	Indoor/Outdoor 62.5/125 Multimode (4x fiber count) Fiber Optic Cable - Priced Per Foot Indoor/Outdoor 62.5/125 Multimode (6x fiber count) Fiber Optic Cable - Priced Per	\$0.70	10-20%	\$0.52	30-40%	\$0.41
10F2-20601BK	Foot	\$1.27	10-20%	\$0.95	30-40%	\$0.75
10F2-21201BK	Indoor/Outdoor 62.5/125 Multimode (12x fiber count) Fiber Optic Cable - Priced Per Foot Indoor/Outdoor 62.5/125 Multimode (24x fiber count) Fiber Optic Cable - Priced Per	\$1.20	10-20%	\$0.90	30-40%	\$0.91
10F2-22401BK	Foot	\$2.65	10-20%	\$2.07	30-40%	\$1.62
10X6-02101.5	CAT5E Cable, UTP, with Molded Boot, Gray, 350MHz, 1.5 ft	\$2.16	10-20%	\$1.62	30-40%	\$1.27
10X6-03101.5	CAT5E Cable, UTP, with Boot, Orange, 350MHz, 1.5 ft	\$1.46	10-20%	\$1.10	30-40%	\$1.11
10X6-051HF	CAT5E, with Boot, Green, 6"	\$2.04	10-20%	\$1.53	30-40%	\$1.20
10X6-09101.5	CAT5E, UTP, with Molded Boot, 350MHz, White, 1.5 ft	\$1.45	10-20%	\$1.09	30-40%	\$1.10
10X6-12101	1 Foot 350MHz CAT5E Ethernet Cable - Gray	\$0.84	10-20%	\$0.63	30-40%	\$0.49
10X6-33403	CAT5E, UTP, Crossover, with Boot, Purple, 3 ft	\$1.92	10-20%	\$1.44	30-40%	\$1.13
10X6-33405	CAT5E, UTP, Crossover, with Boot, Purple, 5 ft	\$2.16	10-20%	\$1.62	30-40%	\$1.27
10X6-33406	CAT5E, UTP, Crossover, with Boot, 350MHz, Purple, 6 fl	\$2.28	10-20%	\$1.17	30-40%	\$1.34
10X6-33407	CAT5E, UTP, Crossover, with Boot, Purple, 7 ft	\$1.80	10-20%	\$1.35	30-40%	\$1.06
10X6-33410	CAT5E, UTP, Crossover, with Boot, Purple, 10ft	\$3.45	10-20%	\$2.70	30-40%	\$2.12
10X6-33414	CAT5E, UTP, Crossover, with Boot, Purple, 14ft	\$4.14	10-20%	\$3.24	30-40%	\$2.27
10X6-33425	CAT5E, UTP, Crossover, with Boot, Purple, 25ft	\$6.05	10-20%	\$4.95	30-40%	\$3.88
10X6-33503	3 Foot 350MHz CAT5E Crossover Cable with Strain-Relief Boot - Green	\$2.16	10-20%	\$1.62	30-40%	\$1.27
10X6-33507	7 Foot 350MHz CAT5E Crossover Cable with Strain-Relief Boot - Green	\$2.65	10-20%	\$2.07	30-40%	\$1.62

Part Number	<u>Description</u>	LIST PRICE	MOST FAVORED CUSTOMER	MFC Price	GSA % BASIC DISCOUNT	GSA NET PRICE WITH IFF(*1.0075)
10X6-33510	10 Foot 350MHz CAT5E Crossover Cable with Strain-Relief Boot - Green	\$2.33	10-20%	\$1.83	30-40%	\$1.84
10X6-33514	14 Foot 350MHz CAT5E Crossover Cable with Strain-Relief Boot - Green	\$4.66	10-20%	\$3.65	30-40%	\$2.86
10X6-33803	3 Foot 350MHz CAT5E Crossover Cable with Strain-Relief Boot - Yellow	\$1.81	10-20%	\$1.36	30-40%	\$1.07
10X6-33806	CAT5E, UTP, Crossover, with Boot, 500MHz, Yellow, 6 f	\$2.16	10-20%	\$1.62	30-40%	\$1.63
10X6-33902	CAT5E, UTP, Crossover, with Boot, 350MHz, White, 2 ft	\$1.81	10-20%	\$1.36	30-40%	\$1.37
10X6-34103	3 Foot 350MHz CAT5E Crossover Cable - Gray	\$1.92	10-20%	\$1.44	30-40%	\$1.13
10X6-34105	5 Foot 350MHz CAT5E Crossover Cable - Gray	\$2.16	10-20%	\$1.62	30-40%	\$1.18
10X6-34107	7 Foot 350MHz CAT5E Crossover Cable - Gray	\$2.53	10-20%	\$1.98	30-40%	\$1.55
10X6-34110	10 Foot 350MHz CAT5E Crossover Cable - Gray	\$3.45	10-20%	\$2.70	30-40%	\$2.12
10X6-34114	14 Foot 350MHz CAT5E Crossover Cable - Gray	\$5.18	10-20%	\$4.05	30-40%	\$3.17
10X6-34125	25 Foot 350MHz CAT5E Crossover Cable - Gray	\$4.27	10-20%	\$3.34	30-40%	\$3.37
10X6-34406	CAT5E Cable, UTP, Crossover, Bootless, Purple, 6 ft	\$1.92	10-20%	\$1.44	30-40%	\$1.29
10X6-34703	3 Foot 350MHz CAT5E Crossover Cable - Red	\$1.92	10-20%	\$1.44	30-40%	\$1.05
10X6-34705	5 Foot 350MHz CAT5E Crossover Cable - Red	\$2.16	10-20%	\$1.62	30-40%	\$1.27
10X6-34707	7 Foot 350MHz CAT5E Crossover Cable - Red	\$1.79	10-20%	\$1.34	30-40%	\$1.35
10X6-34710	10 Foot 350MHz CAT5E Crossover Cable - Red	\$3.45	10-20%	\$2.70	30-40%	\$1.96
10X6-34714	14 Foot 350MHz CAT5E Crossover Cable - Red	\$5.18	10-20%	\$4.05	30-40%	\$3.17
10X6-34725	25 Foot 350MHz CAT5E Crossover Cable - Red	\$7.57	10-20%	\$6.19	30-40%	\$4.86
10X6-34903	CAT5E Cable, UTP, Crossover, Bootless, White, 3 ft	\$1.68	10-20%	\$1.26	30-40%	\$0.99
10X6-34905	CAT5E Cable, UTP, Crossover, Bootless, White, 5 ft	\$1.92	10-20%	\$1.44	30-40%	\$1.13
10X6-34907	CAT5E Cable, UTP, Crossover, Bootless, White, 7 ft	\$2.16	10-20%	\$1.62	30-40%	\$1.27
10X6-34910	CAT5E Cable, UTP, Crossover, Bootless, White, 10 ft	\$2.30	10-20%	\$1.80	30-40%	\$1.41
10X6-34914	CAT5E Cable, UTP, Crossover, Bootless, White, 14 ft	\$3.31	10-20%	\$2.59	30-40%	\$2.04
10X6-34925	CAT5E Cable, UTP, Crossover, Bootless, White, 25 ft	\$5.47	10-20%	\$4.28	30-40%	\$3.35
10X6-52108	8 Foot 350MHz SHIELDED CAT5E Cable with Strain-Relief Boot - Gray	\$4.60	10-20%	\$2.88	30-40%	\$2.82
10X6-52111	11 Foot 350MHz SHIELDED CAT5E Cable with Strain-Relief Boot - Gray	\$5.50	10-20%	\$4.05	30-40%	\$3.53
10X6-52112	12 Foot 350MHz SHIELDED CAT5E Cable with Strain-Relief Boot - Gray	\$4.60	10-20%	\$3.60	30-40%	\$2.82
10X6-52114	14 Foot 350MHz SHIELDED CAT5E Cable with Strain-Relief Boot - Gray	\$3.89	10-20%	\$3.04	30-40%	\$3.06
10X6-52121	21 Foot 350MHz SHIELDED CAT5E Cable with Strain-Relief Boot - Gray	\$9.13	10-20%	\$7.47	30-40%	\$5.85
10X6-56101	1 Foot 350MHz SHIELDED CAT5E Cable with Strain-Relief Boot - Blue	\$2.33	10-20%	\$1.83	30-40%	\$1.84

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10X6-56102	2 Foot 350MHz SHIELDED CAT5E Cable with Strain-Relief Boot - Blue	\$4.26	10-20%	\$3.30	30-40%	\$2.27
10X8-15101	1 Foot 500MHz CAT6 Cable - Green	\$1.49	10-20%	\$1.12	30-40%	\$0.88
10X8-15102	2 Foot 500MHz CAT6 Cable - Green	\$1.81	10-20%	\$1.36	30-40%	\$1.07
10X8-15104	CAT6 Cable, UTP, Bootless, Green, 500MHz, 4 ft	\$4.05	10-20%	\$3.17	30-40%	\$2.48
10X8-15106	CAT6 Cable, UTP, Bootless, Green, 500MHz, 6 ft	\$4.75	10-20%	\$3.72	30-40%	\$2.91
10X8-15110	10 Foot 500MHz CAT6 Cable - Green	\$5.69	10-20%	\$4.46	30-40%	\$3.50
10X8-151148	148 Foot 500MHz CAT6 Cable - Green	\$52.41	10-20%	\$45.79	30-40%	\$35.89
10X8-15130	30 Foot 500MHz CAT6 Cable - Green	\$14.52	10-20%	\$11.88	30-40%	\$9.31
10X8-15188	88 Foot 500MHz CAT6 Cable - Green	\$31.76	10-20%	\$27.23	30-40%	\$21.34
10X8-15198	98 Foot 500MHz CAT6 Cable - Green	\$34.65	10-20%	\$29.70	30-40%	\$23.27
10X8-17101	1 Foot 500MHz CAT6 Cable - Red	\$1.49	10-20%	\$1.12	30-40%	\$0.88
10X8-171148	148 Foot 500MHz CAT6 Cable - Red	\$52.41	10-20%	\$45.79	30-40%	\$35.89
10X8-17130	30 Foot 500MHz CAT6 Cable - Red	\$14.52	10-20%	\$11.88	30-40%	\$9.31
10X8-18101	1 Foot 500MHz CAT6 Cable - Yellow	\$1.49	10-20%	\$1.12	30-40%	\$0.88
10X8-18102	2 Foot 500MHz CAT6 Cable - Yellow	\$1.81	10-20%	\$1.36	30-40%	\$1.07
10X8-18104	CAT6 Cable, UTP, Bootless, Yellow, 500MHz, 4 ft	\$4.05	10-20%	\$3.17	30-40%	\$2.48
10X8-18106	CAT6 Cable, UTP, Bootless, Yellow, 500MHz, 6 ft	\$4.75	10-20%	\$3.72	30-40%	\$2.91
10X8-19101	1 Foot 500MHz CAT6 Cable - White	\$1.49	10-20%	\$1.12	30-40%	\$0.88
10X8-19102	2 Foot 500MHz CAT6 Cable - White	\$1.81	10-20%	\$1.36	30-40%	\$1.07
10X8-19104	CAT6 Cable, UTP, Bootless, White, 500MHz, 4 ft	\$4.05	10-20%	\$3.17	30-40%	\$2.48
10X8-19106	CAT6 Cable, UTP, Bootless, White, 500MHz, 6 ft	\$4.75	10-20%	\$3.72	30-40%	\$2.91
10X8-34714	14 Foot 500MHz CAT6 Crossover Cable - Red	\$4.37	10-20%	\$3.42	30-40%	\$2.68